

RICS South East Rural Conference

Maximising opportunity:
New ways forward in
the rural sector

12 February 2013

Hop Farm, Paddock Wood,
Tonbridge, Kent, TN12 6PY



Book your place today:

 rics.org/southeastrural

 +44 (0)20 7695 1600

Top 5 reasons to attend:

- 1** Gain a comprehensive understanding of changes in planning processes and the NPPF to improve success in application consent
- 2** Understand how to maintain rural surveyors' requirements pertaining to the new tax structures in order to maximise rural incentive and investment opportunities
- 3** Gain valuable insight into the latest local council land use updates, affordable rural housing targets and viable project plans
- 4** Learn from legal updates, land standards and case law with focus on development and planning scenarios
- 5** Best-practice in valuation of renewables and land management for fiscal benefit

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There are a number of options available to the estate manager offering profit and best use of land. However, the best options for a sustainable, long-term view of financial profit can be difficult to choose against those that supply a short-term gain in the face of the current UK economic conditions. RICS' South East Rural Conference is designed for you to drive profit opportunities and gain a deeper understanding of the realities of the market.

Our panel of expert conference speakers will discuss the pertinent challenges in CIL, planning processes and NPPF along with case law developments. You will also benefit from an update on important legal changes impacting on day-to-day practice and professional standards.

Hear first-hand from leading surveyors and property experts on how to lower your risk, deliver better standards, attain up-to-date tax, regulatory and legal knowledge and refine your service to rural customers to get ahead in your regional market.

Join like-minded colleagues and network at this well-attended, high value conference.

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Speakers

Chair

David Slack

Partner, Smiths Gore
Chair, RICS Rural Professional Group Board

David has considerable expertise in rural estate management, property portfolio management, farm agency, agricultural valuation, shoot management, sporting agency, rural planning and development and he is an occasional auctioneer.

David is an Accredited Valuer under the RICS Valuer Registration Scheme. He undertakes a wide range of rural valuations for private individuals, banks, charities and trusts for inheritance tax, capital gains tax, lending and investment purposes, and has recently been appointed as an expert valuer in a number of litigation and dispute resolution cases.

Keynote

Jo Lavis

Director, Rural Housing Solutions

Jo has been involved with rural affordable housing for over 26 years. She is a planner by profession and most of her career has been devoted to finding ways of improving the supply of affordable housing in rural areas. This has included working at community level; in a regional office of the Housing Corporation; and for 12 years on national policy, where she provided the secretariat for the Affordable Rural Housing Commission and headed up Defra's affordable housing work.

Four years ago she set up Rural Housing Solutions that specialises in providing support for local authorities, housing associations and national organisations to develop and implement policies and practices that will improve the supply of rural affordable housing. During the last two years this has included being the co-ordinator for the Lincolnshire Rural Affordable Housing Partnership. This led to her involvement in establishing Lincolnshire Community Land Trust, of which she is now vice-chair.

Josh Miller

Senior Economist, RICS

Victoria Groves

Senior Planner, Barton Willmore

Dawn Evans

Senior Solicitor, Davies and Partners Solicitors

Tim Gregory

Partner, Saffery Champness

Nigel Porter

Partner, Land Management, Strutt & Parker



For full programme turn overleaf

Programme **12 February 2013** Hop Farm, Paddock Wood, Tonbridge, Kent, TN12 6PY

0900	Registration and refreshments	
0930	Chair's opening address and board update	David Slack , Partner, Smiths Gore Chair, RICS Rural Professional Group Board
0940	Keynote session: Economic update for the UK and property markets	<ul style="list-style-type: none"> • UK economic update and outlook • The state of the key areas of the property market and regional growth • Residential market and trends in lending Josh Miller , Senior Economist, RICS
1025	NPPF and Localism in action	<ul style="list-style-type: none"> • A year on and the implications for Local Planning Authorities • Housing needs and the presumption in favour of sustainable development • Economic benefits and implications for your projects • CIL and viability in planning Victoria Groves , Senior Planner, Barton Willmore
1100	Networking refreshments	
1125	Planning reforms: Legal and case law update	<ul style="list-style-type: none"> • Regulation and policy change in the planning system • Planning case law update • Legal perspectives on planning challenges Dawn Evans , Senior Solicitor, Davies and Partners Solicitors
1210	Tax update and rural business planning	<ul style="list-style-type: none"> • Inheritance tax and impacts • Agricultural and business relief options • Succession planning • Tax structure efficiencies Tim Gregory , Partner, Saffrey Champness
1255	Lunch	
1355	Keynote session: Affordable rural housing and viable projects	<ul style="list-style-type: none"> • Abolition of the recent spatial authority • Providing market housing and the March deadline • Viable projects in rural and affordable housing Jo Lavis , Director, Rural Housing Solutions
1440	Networking refreshments	
1455	Renewables and energy concerns and trends	<ul style="list-style-type: none"> • Leaseholds/freehold concerns • Installations and solar value • Mortgages/banking trends Senior Executive , Smiths Gore
1540	Farming profits: A sustainable, forward looking estate	<ul style="list-style-type: none"> • Farming for profits: What does a financially sustainable estate look like? • In-house farming vs contract farming – entrepreneurial de-risking • Maximising profits on the property and meeting viable options • Contract farming agreements – the trading element and property relief Nigel Porter , Partner, Land Management, Strutt & Parker
1625	Chair's closing remarks	David Slack , Partner, Smiths Gore Chair, RICS Rural Professional Group Board
1630	Close of conference	

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For further information, contact **Malcolm Perryman**, Affinity & Sponsorship Manager on **020 7695 1759** or email mperryman@rics.org

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Venue: Hop Farm, Paddock Wood, Tonbridge, Kent, TN12 6PY

12 February 2013

Conference code: 12556

Book your place today

 rics.org/southeastrural

 +44 (0)20 7695 1600

 +44 (0)20 7334 3797

 RICS Conferences
Surveyor Court, Westwood Way,
Coventry CV4 8JE

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Delegate fee includes conference documentation, refreshments and lunch.

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